



Europass Curriculum Vitae



Personal information

First name(s) / Surname(s) **Raluca Mariana Grosu**
E-mail raluca.petrescu@com.ase.ro
Nationality Romanian
Date of birth 24 December 1985
Gender Female
Marital status Married, 2 children (name before marriage: Petrescu)

Work experience

Dates 2020 – present
Occupation or position held Member of the Entrepreneurship Society of the Bucharest University of Economic Studies
Main activities and responsibilities Offering business consultancy services, developing campaigns for promoting student entrepreneurs, organising mentoring programs with renowned entrepreneurs, organising competitions of business ideas for students

Dates 2016 - present
Occupation or position held Member of the Association for Innovation and Quality in Sustainable Business (BASIQ)

Dates February 2009 - present
Occupation or position held Graduate assistant, PhD. Student (February 2009 – February 2013); Assistant, PhD. (February 2013 - October 2016); Lecturer, PhD. (October 2016 – February 2022); Associate Professor, PhD. Habil. (Since February 2022, habilitated since June 2022)

Main activities and responsibilities

- Teaching activities development through seminars and lectures on different academic subjects (the most relevant: "Entrepreneurship" (in English and Romanian), "Trade" (in English and Romanian) and "Leadership" (in English)). I worked with both small and big cohorts, at undergraduate and master level, and also with ERASMUS students. Besides teaching, my work with students implies their coordination in developing their final thesis and/or scientific papers for defending at student conferences, their counselling in various areas, especially on career options, their motivation and involvement in social projects, entrepreneurial endeavours, etc.
- Research activities highlighted through active involvement in international and national research projects, through participation at international conferences organised at national and international level and through publication as author/co-author of various articles in scientific journals indexed in international databases, of books, and chapters in edited books, on subjects related to the broad areas of entrepreneurship, regional science and demographics. In 2017, I was awarded with the Opera Omnia Diploma by the Bucharest University of Economic Studies for excellent scientific research.

Web of Science ResearcherID Publons: I-5331-2017
Scopus Author ID: 56002204400
ORCID Number: <http://orcid.org/0000-0003-4246-2433>
Google Scholar: <https://scholar.google.ro/citations?hl=en&user=duWN8N4AAAAJ>

	- Organisational and administrative activities specific to the Department of Business, Consumer Sciences and Quality Management and of the Faculty of Business and Tourism (former The Faculty of Commerce). For example, during July – September 2010, I was member of the organising team of the 17 th IGWT Symposium and 2010 International Conference on Commerce "Facing the Challenges of the Future: Excellence in Business and Commodity Science", and in April 2015, April 2016, April-May 2017, April-May 2018, April-May 2019, May 2020, May 2021, May 2022 and May 2023 I was member of the organising team of The International Conferences BASIQ "New trends in sustainable business and consumption" 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022 and 2023.
Name and address of employer	Department of Business, Consumer Sciences and Quality Management of the Faculty of Business and Tourism, The Bucharest University of Economic Studies, Romania
Type of business or sector	Higher education
<i>Dates</i>	2009 - present
Occupation or position held	Member of the Editorial Board, Assistant Editor (since 2010) of "Amfiteatru Economic" Journal (http://www.amfiteatruconomic.ro/Home_EN.aspx) rated in Clarivate Analytics Web of Science and indexed in international databases (Impact factor 2022 – 2.6).
Main activities and responsibilities	Editing of scientific articles
<i>Dates</i>	2012 - 2021
Occupation or position held	Assistant Editor of "Romanian Journal of Regional Science" (http://rjrs.ase.ro/), publication edited by the Romanian Regional Science Association and produced by Regional Science Association International. The journal is listed in international databases (RePEc-IDEAS, EBSCO, CABELLS).
Main activities and responsibilities	Editing of scientific articles
<i>Dates</i>	2009 - 2021
Occupation or position held	Member of the Romanian Regional Science Association (RRSA), of the European Regional Science Association (ERSA) and of the Regional Science Association International (RSAI). During April 2013 - April 2017 I have been the General Secretary of the RRSA, and during 2017-2021 I was a member of the RRSA Board.
Main activities and responsibilities	Involvement in administrative activities specific to the association and in scientific activities in the area of regional science: participation in the RRSA annual General Assembly; participation in RRSA meetings; involvement in events organised by the RRSA (for example, in April 2013 I was member of the organizing team of the "The 9 th International Conference of the RRSA" organized by the RRSA and the Danubius University in Galati, Romania, and between February - May 2012 I was member of the organising team of "The 9 th edition of the World Congress of Regional Science Association International" organized by RSAI, RRSA, and West University of Timisoara - Faculty of Economics and Business Administration, held in Timisoara, Romania); participation to international conferences and publication of articles in the field of regional science.
<i>Dates</i>	1 – 4 October 2019
Occupation or position held	Invited speaker at the "Circular Economy School in Apulia Region (CESARe)", held in Brindisi, Italy. Presentation about circular economy-related best practices in Romania, with a particular focus on entrepreneurial endeavours.
Education and training	
<i>Dates</i>	2020 – 2022
Title of qualification awarded	Master programme (in English): "English Language Education and Research Communication for Business and Economics". General and specialty knowledge, and the dissertation thesis: 10. Average grade per the two academic years: 10 (120 ECTS).

Principal subjects/occupational skills covered	English Language Development for Business and Economics; Requirements and Advanced Communication Skills in a Professional Context; Critical Analysis of the Research Article - Generic and Structural Elements; Integrating Practice and Research: Methodology and Instruments; Interactive Methodology for Teaching, Training and Learning in English; Intercultural Aspects of Communication in a Professional Context; Creative Thinking in Business and Economics; Research Methodology in Social Sciences - a focus on Qualitative Analysis; Research Methodology: Quantitative Analysis; Critical Thinking for Teaching, Training and Research in Economics
Name and type of organisation providing education and training	Faculty of International Economic Relations, The Bucharest University of Economic Studies, Romania
Level in national or international classification	Master
<i>Dates</i>	2020 (9-12 November)
Title of qualification awarded	Certificate of Completion of the Virtual seminar: Business Accreditation Seminar - EMEA
Name and type of organisation providing education and training	Association to Advance Collegiate Schools of Business (AACSB)
<i>Dates</i>	2020
Title of qualification awarded	Visiting scholar - 1 month (September 2020).
Name and type of organisation providing education and training	CEnSE - Centre for Entrepreneurship and Spatial Economics, Jönköping International Business School, Jönköping University, Jönköping, Sweden
<i>Dates</i>	2019
Title of qualification awarded	Visiting scholar - 2 months (November - December 2019)
Name and type of organisation providing education and training	Department of Human Geography, Planning and International Development Studies, Faculty of Social and Behavioural Sciences, University of Amsterdam, Amsterdam, The Netherlands
<i>Dates</i>	2015
Title of qualification awarded	Visiting researcher - 2 months (May - June 2015)
Name and type of organisation providing education and training	Department of Business and Law Studies, University of Bari Aldo Moro, Bari, Italy
<i>Dates</i>	2014 - 2015
Title of qualification awarded	Post-doctoral research grant supported from the European Social Fund through Sectorial Operational Programme Human Resources Development 2007 – 2013, project number POSDRU/159/1.5/S/142115, project title "Performance and Excellence in Postdoctoral Research in Romanian Economics Science Domain". Research areas: entrepreneurship and international migration, focusing on immigrant entrepreneurship and returnee entrepreneurship in Romania.
Name and type of organisation providing education and training	The Bucharest University of Economic Studies, Romania
Level in national or international classification	Post-doctoral research
<i>Dates</i>	2009 – 2012
Title of qualification awarded	PhD in Business Administration (doctoral field: Economic Sciences), title confirmed in 2012 - PhD thesis: "Models regarding the influence of demographic mobility on the demand and supply of goods" (in Romanian: Modele privind influenta mobilitatii demografice asupra cererii si ofertei de marfuri). 1 st candidate accepted for Doctoral studies (session July 2009) and 1 st candidate accepted for PhD. Scholarship (November 2009) financed through the project POSDRU/88/1.5./S/55287 "Doctoral Programme in Economics at European Knowledge Standards (DOESEC)"
Principal subjects/occupational skills covered	Microeconomics, Macroeconomics, Research Methodology and Project Management, Econometrics, Business Intelligence Systems, Quality Management and Business Excellence, Organisation and Knowledge Dynamics in Business

Name and type of organisation providing education and training	Bucharest University of Economic Studies, Romania
Level in national or international classification	Doctoral studies
<i>Dates</i>	2010-2011
Title of qualification awarded	Visiting student researcher - 8 months (November 2010 - June 2011).
Name and type of organisation providing education and training	Faculty of Economics and Business Sciences, University of Seville, Seville, Spain
<i>Dates</i>	2009 – 2011
Title of qualification awarded	Degree of Postgraduate Studies for Education Personnel Training, Level I and Level II
Principal subjects/occupational skills covered	Teaching Psychology, Students Classroom Management, Educational communication, Intercultural education, The psycho-pedagogy of teenagers and adults, etc.
Name and type of organisation providing education and training	The Bucharest University of Economic Studies, Romania
Level in national or international classification	Postgraduate studies
<i>Dates</i>	2008 – 2010
Title of qualification awarded	Master degree, Master programme: "Commercial Business Administration". General and specialty knowledge, and the dissertation thesis: 10 (15 ECTS); Average grade per the two academic years: 9.78 (120 ECTS).
Principal subjects/occupational skills covered	Leadership and Organisational Behaviour, Business Strategy, Intelligent Business, R&D and Innovation Projects Management, Human Resources Management, etc.
Name and type of organisation providing education and training	Faculty of Commerce, The Bucharest University of Economic Studies, Romania
Level in national or international classification	Master
<i>Dates</i>	2004 – 2008
Title of qualification awarded	Higher education degree, Bachelor of Economics, Specialization: Economy of Commerce, Tourism and Services. Bachelor exam: 10; Average grade per the four academic years: 9.70 (240 ECTS).
Principal subjects/occupational skills covered	Business Communication, Commercial Management, Sales Strategies, etc.
Name and type of organisation providing education and training	Faculty of Commerce, The Bucharest University of Economic Studies, Romania
Level in national or international classification	Higher education studies
Personal skills and competences	
Mother tongue(s)	Romanian
Other language(s)	
English	C1 (certificate awarded by PROSPER-ASE Language Centre (http://www.prosper.ro/))
Spanish	B2 (self-assessment)
French	A1 (self-assessment)
Computer skills and competences	Microsoft Office (Word, Excel, Power Point); Statistical software (SPSS) – basic usage

Other skills and competences | exceptional communication skills; active listening; high degree of adaptability to different cultural environments; critical and creative thinking; management and coordination skills; well organised; team spirit; teaching skills; ambition; perseverance; earnest; open minded; details oriented

November 2023